

Freedom Family Unit

New Consultant Checklist

Welcome to our Award-Winning Team!

Congratulations on your YES decision! As your Sales Director/Mentor/Coach, I am here to support you, encourage you and guide you on this journey at the pace you choose. The New Consultant checklist is designed to help you with your next steps no matter what your goals are...cause the truth is sometimes we aren't sure what are goals are when we start something new and that is okay! I am so excited for you. This business has blessed my life for over 22 years beyond what I ever could have imagined when I said YES. I hope the same becomes true for you!



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Freedom Family Unit

New Beauty Consultant Checklist

☐ 1 Watch the Welcome Video

[Click here to watch your welcome video:\)](#)

☐ 2 Let's Connect

Message me to set up a time that works for you to do a welcome call or zoom. I want to get to know you, answer any questions you may have and see how I can best support you based on what you want from your business. You can reach me by phone, email, facebook and/or I also use Voxer a lot (it's a free app - my voxer name is Tlemie756 - Voxer is a great option if you are super busy. If you need help downloading just let me know.)

☐ 3 Join Our Facebook Group

Our team is made up of amazing women! We stay connected in our Freedom Family Facebook Group. Inside the group you will find lots of support, encouragement and helpful information

[Click here to join the Freedom Family Unit Facebook Group](#)

Once you join the group introduce yourself! You can share a picture and a little bit about yourself. Everyone is so welcoming and they will love you to welcome you! Tag me in your post:)

☐ 4 Let the fun begin...Understanding your discount and product options

Your first 4 months are considered your Great Start period and during this time you can earn a ton of Free Product based on the product orders you place and/or team members you may add. This is totally up to you, but I will explain all the benefits so you don't miss out on anything you want to take advantage of.

Check out the "Let the fun begin" video to learn more!

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Congrats on completing your first 4 steps! Now it's time to get excited about all the possibilities!
Here are some great next steps!

☐ **5 Complete Level Up Your Social Media #1**

A great place to kick-off your business is Social Media. If you are busy and want to sprinkle your business into your life Social Media can be a huge time saver and it can put you in front of lots of people. Whether you are a social media pro OR it is completely out of your comfort zone the "Level Up Your Social Media Training Series" is the place to start!

[Click here to access Level 1.](#) In here you will learn how to set up your VIP group, starter posts, how to grow your group, and more! Once you complete level 1 it will guide you through level 2 and 3 at your pace.

☐ **6 Making Money**

Are you excited to generate extra income with your business? If so here are a few steps that will set you up for success

- Set up your Mary Kay Website
- Set up Pro-Pay - this will allow you to process credit cards
- Open a free separate Checking Account. You will keep your business money separate from your personal money. Open up a free checking with a debit card. You do not need a Business Checking. Just any free account is great.

I am here for you!

I am always here for you! Please check out all the ways I have to serve you below! I know you are busy and have a lot of life...I understand and that is why I try to make it as easy as possible for you to feel connected, supported, and encouraged! If you are happy with...I am happy! If you have a goal or dream...let me be your biggest cheerleader and help you achieve it!

The Inner Circle: Monday's at 6:30pm EST on Zoom

You are always invited to jump on zoom for extra support and coaching. I am always there live and happy to answer any questions you have. It is also a great opportunity to learn from other consultants in our MK Family

Lunch and Learn with T: Friday's at 12:30pm in our Facebook Group

You can watch me live or catch the replay. Every week I train on a new topic...everything from working virtually, growing your social media, gaining customers, how to work in small pockets of time, money management, tools on intouch, goal setting, confidence and so much more! Feel free to send me a request for a specific training. If you are not in our Freedom Family Facebook group let me know so I can add you...It is the place to be:)

Quarterly Look Book with New Product launches

Ever quarter I mail you the brand new Look Book which features new products and product tips. If you don't receive it be sure to reach out to me!

Status Updates, New Product Info and Unit Updates

All of the above is to keep you in the know! I really try hard to not overwhelm you with too much information. You can trust that if I am sending you something it is because I think you will find it valuable. Status updates are just so you know your discount status. When you order is always up to you!

Personal Product Support and Free Samples

As your skin changes and products evolve I want to be sure you are always using the best MK products for you! If ever you need help with this or would like to try new products let me know and I am happy to send you free samples.